Mission

To inspire people to discover the American experience by exploring the tangible history of Northeast Ohio.

Vision

To be the first stop for the exploration of Cleveland and American history in Northeast Ohio.

Core Values

<table>
<thead>
<tr>
<th>INTEGRITY</th>
<th>STEWARDSHIP</th>
<th>CONNECTIVITY</th>
<th>INNOVATION</th>
<th>EXCELLENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>We are honest and accurate in every aspect of our operation.</td>
<td>We are committed to the custody, care, and honoring of the history of Northeast Ohio.</td>
<td>We embrace sustained engagement through interaction and discovery.</td>
<td>We empower the entrepreneurial spirit to enrich our community.</td>
<td>Underscores all that we do.</td>
</tr>
</tbody>
</table>
WRHS owns and operates 6 sites across a 4-county area of Northeast Ohio

<table>
<thead>
<tr>
<th>SITE</th>
<th>CITY</th>
<th>COUNTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cleveland History Center</td>
<td>Cleveland</td>
<td>Cuyahoga County</td>
</tr>
<tr>
<td>Hale Farm &amp; Village</td>
<td>Bath</td>
<td>Summit County</td>
</tr>
<tr>
<td>Shandy Hall</td>
<td>Geneva</td>
<td>Ashtabula County</td>
</tr>
<tr>
<td>Loghurst</td>
<td>Canfield</td>
<td>Mahoning County</td>
</tr>
<tr>
<td>Holsey Gates House</td>
<td>Bedford</td>
<td>Cuyahoga County</td>
</tr>
<tr>
<td>Restoration &amp; Storage Facility</td>
<td>Macedonia</td>
<td>Summit County</td>
</tr>
<tr>
<td>Visitors to experience the Cleveland History Center</td>
<td>Riders on the historic Euclid Beach Park Grand Carousel</td>
<td>Students Served</td>
</tr>
<tr>
<td>---------------------------------------------------</td>
<td>-------------------------------------------------------</td>
<td>-----------------</td>
</tr>
<tr>
<td>34,569</td>
<td>55,297</td>
<td>12,240</td>
</tr>
</tbody>
</table>
13 Exhibits on display, showcasing WRHS extensive collections

1 Cleveland Starts Here® Sponsored by the Jack, Joseph and Morton Mandel Foundation
2 Carl and Louis Stokes Making History
3 RADWood. Cleveland Goes Rad
4 Rev. E. Theophilus Caviness. Church, Community, Cleveland
5 A City Worth Fighting For. Cleveland’s Role in WWI
6 Mad for Plaid in the Chisholm Halle Costume Wing
7 CleAveland Art of the City
8 Euclid Beach Park Grand Carousel
9 Setting the World in Motion
10 REVolution
11 Hay-McKinney Mansion & Guided Tours
12 Bingham-Hanna Mansion
13 Kidzibits Playzone
Education

Combined Schools and Youth Served 12,240

474 students from 23 schools registered 289 projects at Region 3 Ohio History Day 2019 on the theme of Triumph and Tragedy in History

<table>
<thead>
<tr>
<th>Category</th>
<th>Students Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>General</td>
<td>9,366</td>
</tr>
<tr>
<td>Groups or Classes</td>
<td>445</td>
</tr>
<tr>
<td>Programs Served</td>
<td>34</td>
</tr>
<tr>
<td>Schools Served</td>
<td>155</td>
</tr>
<tr>
<td>Different Zip Codes</td>
<td>49</td>
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</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Students Served</th>
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</thead>
<tbody>
<tr>
<td>CMSD</td>
<td>2,324</td>
</tr>
<tr>
<td>CMSD, YEE Classes</td>
<td>120</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>Students Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Homeschool</td>
<td>550</td>
</tr>
</tbody>
</table>
## Events

### Speaking of Cleveland

<table>
<thead>
<tr>
<th>Adults and Seniors</th>
<th>5,025</th>
</tr>
</thead>
<tbody>
<tr>
<td>Presentations</td>
<td>138</td>
</tr>
<tr>
<td>Programs Presented</td>
<td>39</td>
</tr>
<tr>
<td>Groups, Locations Served</td>
<td>74</td>
</tr>
</tbody>
</table>

### Signature Events

<table>
<thead>
<tr>
<th></th>
<th>100 Year Club</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Euclid Beach Park Day</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Carousel Birthday</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>History on Tap</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>George L. Forbes Celebration Weekend</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Ghosts of Christmas Past Tours</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>CircleFest</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Parade the Circle</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>ELI Family Day</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Scouts on the Circle</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Smithsonian Museum Day</td>
<td></td>
</tr>
</tbody>
</table>
Library, Archives, Collections

By the Numbers

<table>
<thead>
<tr>
<th>Photos, video, documents, and more now available online on Digital Cleveland History Center</th>
<th>Researchers used the WRHS collection onsite at the Library</th>
<th>Remote requests for access to WRHS collections in the form of phone calls, letters and emails</th>
</tr>
</thead>
<tbody>
<tr>
<td>23,316</td>
<td>2,792</td>
<td>8,087</td>
</tr>
</tbody>
</table>
Over 40 collection items on loan and on display both locally and nationally, including a clothing exhibition at American Greetings Gallery W and the Ohio Statehouses display of Hale Farm artifacts as part of early Cleveland artifacts.

Collections accessioned into the WRHS archives 66

Linear feet processed and made accessible to the public 137

Requests to access Onsite Library visitors closed stack collections.

Including

<table>
<thead>
<tr>
<th>Type</th>
<th>Count</th>
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<tbody>
<tr>
<td>Books</td>
<td>1,308</td>
</tr>
<tr>
<td>Newspaper Titles</td>
<td>104</td>
</tr>
<tr>
<td>Photograph and Manuscript archival collections</td>
<td>2,476</td>
</tr>
<tr>
<td>Visitors experienced Hale Farm &amp; Village</td>
<td>Historic structures</td>
</tr>
<tr>
<td>------------------------------------------</td>
<td>---------------------</td>
</tr>
<tr>
<td>82,211</td>
<td>34</td>
</tr>
</tbody>
</table>
Signature events held over the course of 32 days

<table>
<thead>
<tr>
<th>Event Number</th>
<th>Event Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Maple Sugar Festival and Pancake Breakfast</td>
</tr>
<tr>
<td>2</td>
<td>Sow and Grow Farm Festival and Plant Sale</td>
</tr>
<tr>
<td>3</td>
<td>Music in the Valley Folk and Wine Festival</td>
</tr>
<tr>
<td>4</td>
<td>Annual Car Meet</td>
</tr>
<tr>
<td>5</td>
<td>Civil War Reenactment</td>
</tr>
<tr>
<td>6</td>
<td>Made in Ohio Art and Craft Festival</td>
</tr>
<tr>
<td>7</td>
<td>Hale Harvest 5K</td>
</tr>
<tr>
<td>8</td>
<td>Harvest Festival</td>
</tr>
<tr>
<td>9</td>
<td>Adult Trick or Treat Night</td>
</tr>
<tr>
<td>10</td>
<td>Holiday Market on the Farm</td>
</tr>
<tr>
<td>11</td>
<td>Holiday Lantern Tours</td>
</tr>
</tbody>
</table>
Education

Students experiencing history at Hale Farm & Village through School and Youth programming

Adult Craft and Trade Workshops

Topics Include

- Pottery
- Glass Blowing
- Weaving
- Spinning
- Naturally Dyeing
- Preservation
- Beekeeping

Summer camp sessions

Topics Include

- Glass
- Pottery
- Broom Making
- Weaving
- Music
- Preservation Arts
- Farm
- Civil War
- Entrepreneurship

23,700

By the Numbers
Preservation and Agriculture

Hale Farm & Village

By the Numbers

Preservation Hours at HFV 2,000

Lambs Born 16

Heritage Breeds On-site 4

Including

- Tunis Sheep
- Milking Short Horn Cattle
- China Poland Hogs
- Various Historic Chicken Breeds
Financials & Leadership

<table>
<thead>
<tr>
<th>Years in a row with a balanced budget</th>
<th>Annual operating budget</th>
<th>Spending in capital projects including Cleveland History Center exterior improvements and the Mary Jane Davis Hartwell Community Room at the Hale Farm &amp; Village Gatehouse</th>
<th>Hours donated by 237 volunteers to WRHS</th>
<th>Hours worked gaining career experience by 54 interns</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>$5,386,535</td>
<td>$699,435</td>
<td>12,901</td>
<td>2,504.7</td>
</tr>
</tbody>
</table>
Financials

By the Numbers

Expenses

$6,450,537

1. Management and General Expense $935,705 (14%)
2. Fundraising Expense $347,817 (6%)
3. Program Service Expense $5,167,015 (80%)

Revenue

$6,084,180

1. Admissions and Memberships $903,981 (15%)
2. Earned Income $989,735 (16%)
3. Endowment Support $784,776 (13%)
4. Capital Grants $500,988 (8%)
5. Contributions to Endowment $165,000 (3%)
6. Gifts, Grants and Project Support $2,739,700 (45%)
## Board Officers & Key Staff

### Officers

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gregory R. Bean</td>
<td>Chair of the Board</td>
</tr>
<tr>
<td>Cynthia G. Bruml</td>
<td>Vice Chair of the Board</td>
</tr>
<tr>
<td>Peter Kelley</td>
<td>Vice Chair of the Board</td>
</tr>
<tr>
<td>Gary M. Small</td>
<td>Vice Chair of the Board</td>
</tr>
<tr>
<td>Anthony J. Constantine, CPA</td>
<td>Board Treasurer</td>
</tr>
<tr>
<td>Wendy Hoge Naylor</td>
<td>Board Secretary</td>
</tr>
</tbody>
</table>

### Leadership Team

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kelly Falcon-Hall</td>
<td>President and CEO</td>
</tr>
<tr>
<td>Lisa Leaman</td>
<td>Vice President</td>
</tr>
<tr>
<td>Hilary Frank Beatrez</td>
<td>Chief Financial Officer</td>
</tr>
<tr>
<td>Glenn Anderson, Jr.</td>
<td>Senior Vice President Advancement</td>
</tr>
<tr>
<td>Jason Klein</td>
<td>Director, Hale Farm &amp; Village</td>
</tr>
<tr>
<td>Angie Lowrie</td>
<td>Director, Cleveland History Center</td>
</tr>
<tr>
<td>Emily Poznako</td>
<td>Assistant to the CEO</td>
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</tbody>
</table>
# Board of Directors

<table>
<thead>
<tr>
<th>Board Members</th>
<th>Honorary Board Members</th>
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<tbody>
<tr>
<td>Frederick Asbeck</td>
<td>Gary S. Adams</td>
</tr>
<tr>
<td>Speaker William G. Batchelder III</td>
<td>Douglas N. Barr</td>
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<tr>
<td>Kevin R. Callahan</td>
<td>Allen H. Ford</td>
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<tr>
<td>Carolyn E. Cheverine</td>
<td>Henri Pell Junod, Jr.</td>
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<tr>
<td>Grosvie R. Cooley</td>
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<tr>
<td>Donald J. Dailey</td>
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<tr>
<td>Lillian Emmons</td>
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<td>Cindy S. Flynn</td>
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<td>Gina Hamister</td>
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<td>Edith F. Hirsch</td>
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<td>Robert H. Jackson</td>
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<td>Betty J. Kemper</td>
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<tr>
<td>Terry H. Kovel</td>
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<tr>
<td>J. Roderick MacDonald</td>
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<tr>
<td>Sandra Morgan</td>
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<td>Lee Poseidon</td>
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<tr>
<td>Shirley Smith Seaton</td>
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<tr>
<td>David Stahl</td>
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<td>John W. Thompson</td>
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<tr>
<td>Thomas V. H. Vail Jr.</td>
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<tr>
<td>Myron T. Vernis</td>
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<td>Myron T. Vernis</td>
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<tr>
<td>Myron T. Vernis</td>
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</tr>
</tbody>
</table>

In Memory of Emily Warren

16
Western Reserve Historical Society, WRHS, deeply appreciates our donors’ commitment to our mission. To inspire people to discover the American experience by exploring the tangible history of Northeast Ohio. The following gifts were made to WRHS between July 1, 2018 and June 30, 2019. Every effort has been made to ensure the accuracy of this donor list. We apologize for any errors or omissions.

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21
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Amazon Smile Foundation
Atteboro Fund
Burton D. Morgan Foundation
Carolyn Woldman Charitable Remainder Untrust
Charles and Helen Brown Foundation
The Cleveland Clinic Foundation
Cleveland Development Fund
Cleveland State University Foundation
Council Leadership Fund
CSU Foundation/Academy for American History
Cuyahoga Arts and Culture
Dominion Energy Charitable Foundation
Eaton Charitable Fund
Elizabeth Ring Mather and William Gwinn Mather Fund
Famicos Foundation, Inc.
Feth Family Foundation
Fidelity Charitable Gift Fund
First Energy Foundation
Fred A. Lennon Charitable Trust
GAR Foundation
Gould Incorporated Foundation
Harry K. and Emma R. Fox Charitable Foundation
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Jack, Joseph and Morton Mandel Foundation
Jensen Preservation Fund
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JP Morgan Chase Foundation
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KeyBank Foundation
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Stark Community Foundation
Schwab Charitable Fund
The Albert A. Hanes Charitable Gift Fund
The Arthur B. McBride, Sr. Family Foundation
The Abington Foundation
The Bruce & Erica Greer Family Foundation
The Catherine L. & Edward A. Lozick Foundation
The Cleveland Foundation
The C. Walder Parke Family Foundation
The Dean and Carol Mueller Family Foundation
The Dreamcatcher Fund
The Giant Eagle Foundation
The George W. Codrington Charitable Foundation
The George Gund Foundation
The Gries Family Foundation
The H.E. Graves, Jr. Family Foundation, Inc.
The Hiller Family Foundation
The Hoover Foundation
The Howland Memorial Fund
The Laub Foundation
The Lehner Family Foundation Trust
The Lubrizol Foundation
The Mary S. & David C. Corbin Foundation
The Milton and Tamar Maltz Family Foundation
The Murch Foundation
The Ruth and Elmer Babin Foundation
The Sears Swetland Family Foundation
The Sister McFawn Foundation
The Triple T Foundation
The United Way of Central Ohio
The United Way of Youngstown and the Mahoning Valley
The William Bingham Foundation
Vanguard Charitable
The Veale Foundation
Welty Family Foundation
Willard E. Smucker Foundation
United Black Fund of Greater Cleveland, Inc.
The United Way of Greater Cleveland
Uvas Foundation
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<table>
<thead>
<tr>
<th>AECOM</th>
<th>Judson Retirement Community</th>
</tr>
</thead>
<tbody>
<tr>
<td>AES Management Corp</td>
<td>KayBank National Association</td>
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<td>Allstate—The Giving Campaign</td>
<td>Kohrman Jackson &amp; Krantz, LLP</td>
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<td>A Taste of Excellence</td>
<td>Laborers International Union of North America</td>
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<tr>
<td>Atteboro Fund</td>
<td>Laurel School</td>
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<td>BakerHostetler</td>
<td>Leggett Partnership</td>
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<td>Baldwin Wallace University</td>
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<td>Big Creek Elementary PTA</td>
<td>John J. Lynch DBA Lynch &amp; Co</td>
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<td>Beech Brook</td>
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<td>Calfee, Halter &amp; Griswold</td>
<td>Maltz Museum of Jewish Heritage</td>
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<td>Case Western Reserve University</td>
<td>Medical Mutual of Ohio</td>
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<td>Cavitch, Familo &amp; Durkin</td>
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<td>Clearstead Advisors, LLC</td>
<td>Morgan Litho, Inc.</td>
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<td>Morgan Stanley Smith Barney LLC</td>
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<td>Normandy Party Center</td>
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<td>Ohio Hardwood Furniture</td>
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<td>Cleveland Public Library</td>
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<td>Ridge Creek Global</td>
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<td>RPM International, Inc.</td>
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<td>Founders &amp; Patriots of America—Ohio Society</td>
<td>Sisters of Notre Dame</td>
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<td>Friends of Janine Boyd</td>
<td>Skoda Minotti &amp; Co.</td>
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<td>Friends of Matt Zone</td>
<td>State of Ohio</td>
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<td>Infinity Construction Co.</td>
<td>The Dreamcatcher Fund</td>
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<td>Jumpstart Inc.</td>
<td>The Edgar Lomax Company</td>
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<td>The George Group Corp</td>
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<td>University Circle, Inc.</td>
<td>The Hamilton Beach Brands, Inc.</td>
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<td>VIVA</td>
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<td>The Lake View Cemetery Association</td>
<td>Yours Truly, Chagrin Falls</td>
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<td>The Sherwin-Williams Company</td>
<td>Zack Bruell Events</td>
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<tr>
<td>The Will-Burt Company</td>
<td>Zin Technologies, Inc</td>
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<td>Trust</td>
<td>Zorax Management</td>
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